



ADDENDUM

Date: May 14, 2015
Subject: *Video Surveillance System*
RFI Number: 20150424
Due Date/Time: 10:00 AM ET on May 26, 2015 via email to beward@pa.gov
Addendum Number: 1

To Potential Offerors:

The purpose of this addendum is to provide answers to all questions received by 10:00 AM on May 11, 2015 for RFI 20150424, *Video Surveillance Systems*.

Except as clarified and amended by this Addendum, the specifications and instructions of RFI 20150424 remain as originally written.

Respectfully,

Name: Beverly Ward
Title: Issuing Officer
Phone: 717.705.6320
Email: beward@pa.gov

Video Surveillance System
RFI 20150424
Submitted Questions

Q1. Is it recommended that a walkthrough be conducted to review possible modification to the existing equipment?

A1. *No.*

Q2. Is remote monitoring something that the Agency would like to have?

A2. *As stated in the second paragraph on Page 3 of the RFI:
The VSS will provide remote real time monitoring of color video recording at each store to authorized PLCB users that are authenticated through Active Directory.*

Q3. Our software package meets all the criteria of the RFI except for the ability to run the server on Linux. Should we bother submitting information on our product?

A3. *The ability to run the server on Linux is required.*

Q4. Has any funding been allocated for the system and if so, from where? If not, where will the PLCB look for funding?

A4. *The PLCB released the RFI to obtain information. Funding will be determined at a later date if and when the PLCB decides to procure the equipment.*

Q5. In the event the PLCB decides to procure, is there an estimated time frame for when the PLCB would like to release the solicitation?

A5. *A timeline has not been established at this time.*

Q6. Which vendor provided the current system?

A6. *Multiple vendors provided the current surveillance systems.*

Q7. Is there a technical contact, or project manager in regard to this effort and if so, who?

A7. *All contact regarding this RFI should be directed to the Issuing Officer.*

Q8. Please provide details on the list of items, schedule of requirements, scope of work, terms of reference and bill of materials required.

A8. *The PLCB is not able to supply this information. As stated in paragraph 2 of the RFI:*

This Request for Information (RFI) is issued solely for information and planning purposes and does not constitute a procurement solicitation.

Q9. Please provide a copy of the tender document through email.

A9. *Please see A8. above.*

Q10. Please provide the names of countries that will be eligible to participate in this tender.

A10. *This is a Request for Information (RFI) pursuant to the Pennsylvania Procurement Code [62 P.S. § 101 et seq.]. It is not a tender. The PLCB seeks information from vendors qualified to do business in Pennsylvania.*

Q11. Please provide information about the tendering procedure and guidelines.

A11. *Please see A8. above.*

Q12. Please provide the estimated budget for this Purchase.

A12. *Please see A4. above.*

Q13. Any extension of bidding deadline?

A13. *Please see A8. above.*

Q14. Any addendum or pre-bid meeting minutes?

A14. *Please see A8. above.*

Q15. What systems are currently being used?

A15. *Please see A6. above.*

Q16. To provide an equal standard for providing cost estimates for this response, please provide standard site requirements for the number of cameras, storage requirements, frame rates and resolutions. This will ensure that costs estimates are a kind for kind response.

A16. *We are looking for vendors to provide the best solution. Minimum storage requirements are forty-five (45) days for cameras. One dedicated camera storage for ninety days (90) for PCI compliance.*

Q17. Is there a requirement for Point of Sale (POS) information to be captured in the VSS?

A17. *Not at this time.*

Q18. Is it possible to allow the cameras to record to the cloud (will cameras have access to the internet through the PLCB network?)?

A18. *No.*

Q19. Will the video storage servers be provided by PLCB or the Vendor?

A19. *Video storage servers will be provided by the Vendor.*

Q20. Are cloud based solutions acceptable?

A20. *No.*

Q21. Are there any existing cameras to be integrated to the new system?

A21. *Generally no, but this may be a future option.*

Q22. Can you provide a plan view of a typical PLCB store considered for this VSS?

A22. *Plan views are not necessary in order for vendors to provide information regarding their systems in response to this RFI.*

**Q23. What is your biggest security concern in your stores (robbery, breakage, shrink, slip and fall)?
Please rank these on a scale of 1-5 with 1 being the most important.**

A23. *All security concerns are important to the PLCB.*

Q24. Do you have storage rooms within your facilities that you want to be monitored?

A24. *Please review the work statement on Pages 3-4 of the RFI.*

Q25. How many points of sale (POS) is typical?

A25. *This information is not relevant to the RFI. See A24. above.*

Q26. Will you monitor the stores remotely from your headquarters?

A26. *Please see A2. above and Item #7 on Page 4 of the RFI.*

Q27. Do you have internet bandwidth in each of your stores? Typical configuration?

A27. *Yes. The internet bandwidth is a fractional T1.*

**Q28. What will be a representative system size for a store?
What would be an approximate number of analog cameras per store and approximate number of IP cameras per store?
What resolution do you expect for the analog and IP cameras?**

A28. *We are looking for vendors to provide the best solution. It is expected that responsive vendors will be aware of best practices for the retail environment.*

**Q29. Will there be public display monitors at each store?
Will local store personnel be authorized to interface with the local system?
At what level will they interface?**

A29. *No public display monitors are needed. The PLCB will use role based authorizations.*

**Q30. What will be the estimated number of days storage per store?
Will this video storage be held locally at each store?**

A30. *See A16 above.*

Q31. What are the anticipated recording parameters frames per second, hours per day, camera resolution?

A31. *See A28. above.*

**Q32. How many authorized users for remote system management are anticipated?
Explain the requirement statement "authenticated through Active Directory".**

A32. *The PLCB is asking for an enterprise solution.*

Q33. Define the requirement statement "generate timely alerts for failed components". Type of alerts and type of component failures.

A32. *See A28. above.*

Q34. Clarify and describe the training of PLCB personnel. Number of people to be trained, anticipated number of training sessions, locations of training sessions and level of training desired.

A34. *See A28. above.*

Q35. What is the average amount of cameras per store?

A35. *See A28. above.*

Q36. Will existing camera equipment be re-used or be replaced?

A36. *See A21. above.*

Q37. What is the timeline of completion of all stores from the initial first store installation?

A37. *See A28. above.*

Q38. How many days of recording are you looking to store in storage?

A38. *See A16. above.*

Q39. Are you looking to interface any additional system into the surveillance system, such as burglar alarm, POS (point of sales), etc.?

A39. *Not at this time.*

Q40. **Will the system be placed on PLCB network or will it be on its own private network?**

A40. *See A28. above.*

Q41. **When is the project anticipated to start?**

A41. *See A5. above.*

Q42. **Will a pilot be required?**

A42. *The PLCB may require a demonstration as stated in the second paragraph on Page 5 of the RFI.*

Q43. **Is deinstallation of existing system required?**

A43. *No.*

Q44. **Is cabling for new cameras in scope?**

A44. *No.*

Q45. **Where are the 200 proposed stores located?**

A45. *The PLCB will determine the locations at a later date if and when the PLCB decides to procure the equipment.*

Q46. **Do we need to ship the gear to store or deliver by truck?**

A46. *This is not relevant to the RFI.*

Q47. Proposed timeline for project?

A47. *See A5. above.*

Q48. What hours is the install expected to happen?

A48. *This is not relevant to the RFI.*

Q49. Is the intention to install the first 200 stores while training LCB staff to install the remaining stores?

A49. *This is not relevant to the RFI.*

Q50. Is the intention to pilot the install to train LCB staff to install these 200 stores?

A50. *This is not relevant to the RFI.*

Q51. Please explain the need for analog support in new system.

A51. *This is not relevant to the RFI.*

Q52. Is there a system currently installed in all stores and if so, will that system be integrated or replaced?

A52. *As stated in the second sentence on Page 3 of the RFI:*

The PLCB has determined a need to replace its video surveillance system with a reliable system that has the ability to be expanded to meet future needs.

Q53. Are the control units to be mounted in the store server rack or will alternative racks be utilized?

A53. *The control units will be mounted in the store server rack.*

Q54. Is warranty support post installation required?

A54. *See A28. above.*

Q55. What SLAs will be required?

A55. *See A28. above.*

Q56. What hours will be required?

A56. *See A28. above.*
